

NetSuite SRP

Implementation Services

Implementing NetSuite SRP requires an understanding of your operational and business model to ensure user adoption, efficient system use, and accurate information tracking and reporting. For global operations, your implementation must also be able to accommodate expansion to other countries and offices without impacting defined processes or data capture.

Implementation of NetSuite SRP takes more than technical know-how...

**TEAM UP with
a partner who
understands *your* PS
Business**

Our consultants come from industries that leverage PSA tools and have gained their experience through practical application, trial and error, and vendor interaction. We understand your business problems and processes/policies along with having a unique skill in interpreting your terminology into the NetSuite SRP product terminology. This bridges the communication gap that often times results in frustration and deployment milestone slips simply due to misunderstanding.

TOP Step Consulting's methodology for NetSuite SRP Implementation is based on 10+ years of PSA deployments. This, in combination with our NetSuite SRP know-how and our business operations experience, means we have a proven track record to help you realize the benefits from your NetSuite SRP investment faster, and achieve a higher satisfaction and adoption of your new system.

Benefits of NetSuite SRP Implementation Services

- Professional Services Automation experts who have PS business operations experience
- Proven implementation methodology based on real-world deployments
- Knowledge transfer through best practice discussions
- User training to ensure adoption
- NetSuite SRP system configured to work the way you do



How we work with you

Business Process Workshop

1

- Review business model end to end starting with opportunity identification to project delivery and closeout
- Review current business challenges
- Discuss company direction and "to-be" vision

Detailed Design Module Configuration

2

- Identification of PSA system features/ functionality relevant for your business
- Reporting needs and report definition
- System configuration aligning to business model and requirements

PSA Integration Review

3

- Process and data workflow identification for system integration
- Data ownership and transformation needs to support integration
- Identification of integration technology best suited to deliver information on a timely schedule
- Implementation of integration and data transformation logic

System Validation

4

- Walkthrough of the configured solution for immediate feedback
- Definition of typical use cases to demonstrate system alignment
- User acceptance test windows to educate your team and confirm requirements are satisfied
- Identify training needs for end users

Data Migration

5

- Determine foundational and transactional data migration needs
- Identify historical data migration amounts and level of detail to meet reporting needs as part of production deployment
- Plan out the data migration approach and ownership

Training

6

- Identify role-based training needs for the organization
- Determine the best delivery method supporting your organizational culture (webinars, classroom, etc)
- Develop materials from training presentation to user guides and FAQs to drive user adoption

Go Live

7

- Migrate configurations and data to production
- Minimize disruption to the business
- Assist with user adoption measures

About TOP Step Consulting LLC

TOP Step Consulting improves business efficiency and productivity for Professional Services business operations. We help you achieve your profitability goals allowing you to focus on building your business. Our experts have extensive experience in professional services business operations, project management, and professional services automation with both local and global Professional Services organizations. We are proud to be awarded "Best of the Best" by SPI Research for seven consecutive years and be ranked as one of the fastest growing companies by Consulting Magazine and Inc. 5000.

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